Message Text

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ACTION EB-07

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FM AMEMBASSY BERN

TO SECSTATE WASHDC PRIORITY 2870

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EXCON FOR COMMERCE

EO 11652: NA TAGS: ESTC SZ GE

SUBJ: EXPORT LICENSE FOR EAST GERMANY FOR PDP 11/70 3-PROCESSOR SYSTEM MANUFACTURED BY DIGITAL EQUIPMENT CORP., MAYNARD, MASS.

- 1. DIGITRON AG OF BRUEGG BEI BEIL SWITZERLAND HAS ASKED EMBASSY URGENTLY VERIFY STATUS THEIR EXPORT LICENSE APPLICATION FOR PDP 11/70 3-PROCESSOR SYSTEM, MANUFACTURED BY DIGITAL EQUIPMENT CORP (DEC) OF MAYNARD, MASS. DIGITRON SELLING 11/70 SYSTEM TO FLEISCHKOMBINAT EBERSWALDE, EBERSWALDE, EAST GERMANY, FOR USE IN COMBINED SLAUGHTER HOUSE AND MEATAND-SAUSAGE FACTORY. TOTAL VALUE OF TRANSACTION IS SWISS FRANCS 2 MILLION (\$813,000).
- 2. DIGITRON THROUGH DEC ORIGINALLY APPLIED FOR US EXPORT LICENSE IN DEC 1975 ON THIS TRANSACTION. FIRST REPORT AND MULTIPLE TRANSACTION STATEMENT SUBMITTED BY DIGITRON TO DEPT OF COMMERCE RECEIVED NO RESPONSE.

 IN MAR 1976 DIGITRON'S MANAGER VISITED DEC IN MAYNARD, MASS. AND WAS TOLD INITIAL APPLICATION NOT COMPLETE.

 DIGITRON RESUBMITTED COMPLETED AND FULL STATEMENT MAY 7, 1976. THIS APPLICATION APPARENTLY ACCEPTED BY DEPT OF COMMERCE.
- 3. ACCORDING TO DEC REPS, COMMERCE HAS NOT YET ACCEPTED PDP 11/70 FOR EXPORT TO EAST GERMANY, WILL REQUIRE UNCLASSIFIED

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FUTTHER TIME AND INFORMATION STUDY TECHNOLOGY ALREADY

AVAILABLE THERE, AND IT WILL BE 4 TO 6 MONTHS BEFORE ACTION TAKEN ON LICENSE APPLICATION.

- 4. EQUIPMENT PURCHASED BY DIGITRON FROM DEC PRESENTLY PACKED AND AWAITING AIR SHIPMENT IN IRELAND FOR EAST GERMANY. DEADLINE FOR INSTALLATION THIS EQUIPMENT IN EAST GERMANY IS AUGUST 9, 1976.
- 5. SHOULD EXPORT LICENSE BE REFUSED, DIGITAL WILL OWE PENALTY OF SWISS FRANCS 1.5 MILLION (\$609,756) TO EAST GERMAN CONCERN. THIS WORST CASE. SHOULD LICENSE BE APPROVED, BUT WITH DELAY, DIGITRON WILL BE REQUIRED PAY PENALTY FEES TOTALLING SWISS FRANCS 75,000 (\$30,488) FOR EACH MONTH DELAY.
- 6. ACTION REQUESTED: EMBASSY WOULD APPRECIATE ASAP INFO RE STATUS DIGITRON-DEC EXPORT LICENSE APPLICATION. DAVIS

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CORP., MAYNARD, MASS. TAGS: ESTC, SZ, GC

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